



PSI Services LLC  
Phone: (855) 340-3710  
<https://test-takers.psiexams.com/tnbarber>

# Tennessee Cosmetology and Barber Examiners

## Candidate Information Bulletin

### CONTENT OUTLINE

Examinations by PSI.....	1	Examination Site Closing for an Emergency .....	5
Approval to take the Examination.....	1	Examination Review .....	5
Examination Payment and Scheduling .....	1	Examination Site Locations .....	5
Online Scheduling.....	2	Reporting to the Examination Site.....	6
Telephone Scheduling.....	5	Required Identification at the Examination Site..	6
Canceling and Rescheduling an Examination.....	5	Security Procedures.....	7
Missed Appointment or Late Cancellation.....	5	Taking the Written Portions by Computer.....	8
Exam Accommodations .....	5	Theory and Practical Examinations .....	9

### EXAMINATIONS BY PSI

This Candidate Information Bulletin provides you with information about the examination and application process for a cosmetology licensee in the State of Tennessee.

The Tennessee Cosmetology/Barber Board has contracted with PSI to conduct the examination program. PSI provides examinations through a network of computer examination centers in Tennessee. PSI works closely with the State to be certain that examinations meet local as well as national requirements in basic principles and examination development standards.

### APPROVAL TO TAKE THE EXAMINATION

You must be pre-approved to take the examination. Your education provider will provide your eligibility, electronically, to PSI upon successful completion of the course requirements. You will receive an email confirmation immediately after you have been submitted.

After your provider has submitted your file to PSI, please go to <https://test-takers.psiexams.com/tnbarber> or call (855) 340-3710 to pay and schedule for your examination. Note, if PSI does not have your record, please contact your education provider.

The Cosmetology examinations are offered in Vietnamese and Spanish, as well as English.

### NAME CHANGE INSTRUCTIONS

If your name differs on any of your paperwork, please include documentation of legal name changes. This may require multiple marriage certificates, or other legal documents, if your name has changed more than once.

### EXAMINATION PAYMENT AND SCHEDULING

You must pass the Theory portion of the examination before you can pay the fee and schedule the Practical portion. You have 3 years to pass both portions to qualify for a license. Once you pass both portions, you have 6 months to apply for licensure.

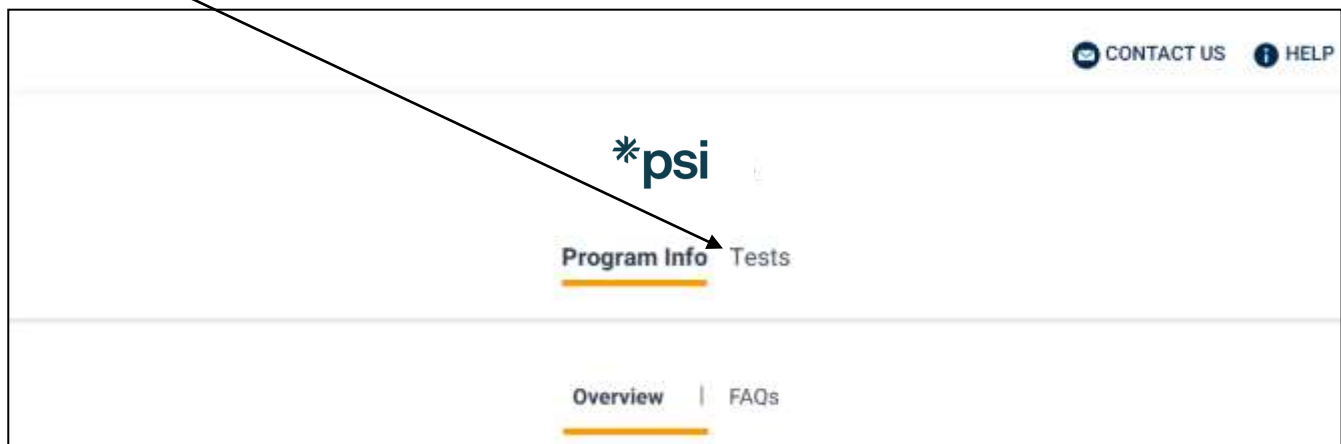
The Theory Portion and the Practical Portion may not be administered at the same location. Please verify each address listed in this Bulletin.

### EXAMINATION FEES

Theory Portion only	\$67
Practical Portion only	\$67
Reinstatement	\$35

**NOTE: EXAMINATION FEES ARE NOT REFUNDABLE OR TRANSFERABLE. THE EXAMINATION FEE IS VALID FOR ONE YEAR FROM THE DATE OF PAYMENT.**

1. You will receive an eligibility email from PSI. Select the link imbedded in the email.
2. Select **TESTS** to create an account.





3. Select the examination and you are ready to create an account. Select **LOGIN/REGISTER**.



4. You will be prompted to **CREATE AN ACCOUNT** with PSI.  
*The first and last name must match exactly with your current, valid, government-issued ID.*

ID *	
First Name *	Last Name *
Middle Name	Generation
Email *	
Password *	<b>Your password must contain:</b> <ul style="list-style-type: none"><li>• At least one capital letter A-Z</li><li>• At least one lower case letter a-z</li><li>• At least one number 0-9</li><li>• At least one special character !@#V\$%V^&amp;V*</li><li>• At least 8 and up to 32 characters</li></ul>
Confirm Password *	

5. Select your test format: (Test Center) or (Remote Proctored).

Modality	
<div> Site Proctored <b>SELECTED</b></div>	<div> Atlas Remote Proctored <b>SELECT</b></div>

## Scheduling at a Test Center

1. Enter the “City or Postal Code” and select **FIND**.

**Search Test Center Location**

Radius



2. Select a date and time to book an appointment.

### Choose a Date and Time

<

October 2021

>

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

☐ Available ☒ Selected

**Time slots available for  
October 08, 2021**

08:00 AM

01:30 PM

3. You are now ready to pay.

**Payment**

**Billing Address**

Address 1 \*

Address 2

Address 3

City \*

**Order Summary**

Commercial Contractor Practice Test

Mechanical Bus and Law

\$100.00 USD

**Total Price**

**CONTINUE**

4. Once payment has been made you will receive a message confirming the test center, booked date, and booked time.

**Booking Confirmed!!** [Print Confirmation](#)

Email Address:  
asingla81@psionline.com

Home Phone:  
111224444

Office Phone:  
2221112345

## Scheduling via Remote Proctor

1. Select a date and time to book an appointment.

Choose a Date and Time

October 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

☐ Available ☒ Selected

Time slots available for October 08, 2021

08:00 AM

01:30 PM

2. You are now ready to pay.

Payment

Billing Address

Address 1 \*

Address 2

Address 3

City \*

Order Summary

Commercial Contractor Practice Test

Mechanical Bus and Law \$100.00 USD

Total Price

CONTINUE

3. Once payment has been made you will receive a message confirming the booked date and booked time. Please review the booking before selecting **CONFIRM**.

Review Booking:

Email Address: asingla81@psionline.com Home Phone: 111224444 Office Phone: 2221112345

Wednesday, October 06, 2021

5:30 PM Pacific Time

Before taking your remote online proctored exam, please check system compatibility - click [HERE](#)

☒ By continuing, you agree to The Company's [Conditions of Use And Privacy Notice](#)

CONFIRM

4. Your booking will now display in your account. You will be able to LAUNCH your test within 30 minutes of your booked test time.

**IMPORTANT: BE SURE TO CHECK THE COMPATIBILITY OF YOUR COMPUTER** to include Audio/Video Check, Webcam Check and System Check. Prior to testing, **CLICK HERE**.

Bookings: ?

1 test, 0 exams, 22 courses until test

Wednesday, October 06, 2021 Add to Calendar +

5:30 PM Pacific Time

[Print Receipt](#)

[More Information](#)

Before taking your remote online proctored exam, please check system compatibility - click: [HERE](#)

Online Proctored (Live). Click the Launch button at your scheduled test time.

LAUNCH

By not starting your test within 15 minutes after your booked time, you forfeit your test fee or test eligibility. Fees and test eligibilities are non-refundable. If you have any questions regarding your compatibility check, or if you experience issues launching your test, you may contact PSI's technical support team at (844) 267-1017.

## TELEPHONE

For telephone registration, you will need a valid credit card (Visa, MasterCard, American Express or Discover).

PSI registrars are available at (855) 340-3710, Monday through Friday, between 6:30 am and 9:00 pm, and Saturday-Sunday between 8:00 am and 4:30 pm, Central Time.

## RESCHEDULING/CANCELING AN EXAMINATION APPOINTMENT

You may cancel and reschedule an examination appointment without forfeiting your fee if your *cancellation notice is received 48 hours before the scheduled examination date*. For example, for a Monday appointment, the cancellation notice would need to be received on the previous Saturday. You may call PSI at (855) 340-3710.

**Note:** A voicemail or email message is not an acceptable form of cancellation. Please use the PSI Website or call PSI to speak directly to a Customer Service Representative.

## MISSED APPOINTMENT OR LATE CANCELLATION

If you miss your appointment, you will not be able to take the examination as scheduled, further you will forfeit your examination fee, if you:

- Do not cancel your appointment 48 hours before the scheduled examination date.
- Do not appear for your examination appointment.
- Are not checked in by your scheduled start time.
- Do not present proper identification when you arrive for the examination.

## EXAM ACCOMMODATIONS

All PSI examination centers are equipped to provide access in accordance with the Americans with Disabilities Act (ADA) of 1990, and exam accommodations will be made in meeting a candidate's needs. Applicants with disabilities or those who would otherwise have difficulty taking the examination should request for alternative arrangements by [Clicking Here](#).

## EXAMINATION TEST CENTER CLOSING FOR AN EMERGENCY

If severe weather or another emergency forces the closure of an examination center on a scheduled examination date, your examination will be rescheduled. PSI personnel will attempt to contact you in this situation. However, you may check the status of your examination appointment by calling (855) 340-3710 or viewing the website at [www.psiexam.com](http://www.psiexam.com). Every effort will be made to reschedule your examination at a convenient time as soon as possible. You will not be penalized. Your exam will be rescheduled at no additional charge to you.

## EXAMINATION REVIEW

PSI, in cooperation with the Tennessee Cosmetology/Barber Board, will be consistently evaluating the examinations being administered to ensure that the examinations accurately measure competency in the required knowledge areas. While taking the examination, examinees will have the opportunity to provide comments on any questions, by using the comments key on the keyboard. These comments will be analyzed by PSI examination development staff. PSI does not respond to

individuals regarding these comments, all substantive comments are reviewed. This is the only review of the Theory examination available to candidates. There is NO review process for the Practical portion of the exam.

## **EXAMINATION SITE LOCATIONS FOR THEORY AND LAW PORTIONS**

The Theory and Law portions are administered at the examination centers listed below:

### **Cookeville**

Cookeville Higher Education Campus  
1000 Neal St.  
Cookeville, TN 38501

*Head east on I-40 E 0.6 mi Take exit 288 for TN-111 toward Livingston/Sparta 0.2 mi  
Turn left onto TN-111 N (signs for Algood/Livingston) Use the right lane to take the US-70N ramp to Monterey/Cookeville 0.2 mi Turn left onto US-70N W/E Spring St (signs for Cookeville) Pass by Burger King (on the right in 0.2 mi) 0.3 mi Turn left onto Neal St Destination will be on the right 0.8 mi.*

### **Chattanooga**

6918 Shallowford Rd., Suite 314  
Chattanooga, TN 37421

*Take I-24 thru Chattanooga. Merge onto I-75 N (toward Knoxville). Take Exit #5 - Shallowford Rd. Turn Left onto Shallowford. The office is on the left.*

### **Jackson**

368 North Parkway, #3  
Jackson, TN 38305

*From I-40, Exit 80A onto South 45 Bypass. Third Signal light is North Parkway. Go left onto North Parkway and then go right into the first driveway on your right.  
From the South, take Bypass 45 North to North Parkway and go right onto North Parkway and right into first driveway on the right.*

*North Parkway is also known as Business Route 412. Coming from the east on 412, turn left into last driveway on the left. Coming from the West on North Parkway, turn right into the first driveway on the right, after crossing the 45 Bypass.*

### **Johnson City**

904 Sunset Drive, Suite 7A  
Johnson City, TN 37604

*Take I-26 to Exit 19 (Old number 36). Go South on Highway 381 (North State of Franklin Road) approximately 2.2 miles. At the 4th light turn left (this is Sunset Drive), go approximately .7 tenths of a mile. There is a large building on the left side of the road. This is 904 Sunset Drive. Suite 7A is in the row of office spaces behind this building.*

### **Knoxville**

301 South Gallaher View Rd Suite 114  
Knoxville, TN 37919

*Traveling I-40/I-75 East Bound, take exit # 379 (Bridgewater Rd.) Turn right onto Bridgewater Rd. Turn Left onto Kingston Pike. Turn right onto South Gallaher View Rd.*

## Memphis

Apple Tree Center  
6099 Mt. Moriah Extended, Suite 17  
Memphis, TN 38115

*Coming North from Mississippi on Interstate Hwy 55, take Interstate Hwy 240 East. Proceed 8.5 miles to Mt. Moriah Rd. Exit. Go South on Mt. Moriah Road 2.2 miles. Apple Tree Center is on the right (just past the intersection with Hickory Hill and Ridgeway roads).*

*Coming West on Interstate Hwy 40 from Nashville, exit on Interstate Hwy 240 West (the ring road). Proceed approx. 6.5 miles. Pass Poplar Ave. exit and then take Mt. Moriah Road Exit. Turn left (South) on Mt. Moriah and proceed 2.2 miles to Apple Tree Center on the right.*

*Coming East on Interstate Hwy 40, exit onto Interstate Hwy 240 South. Go approx. 6 miles to the junction with Interstate Hwy 55. Then proceed another 8.5 miles on Interstate Hwy 240 East, passing Airways Blvd., Lamar Ave., Getwell and Perkins Road exits, before exiting on Mt. Moriah Road.*

*For all going South on Mt. Moriah Rd., take the second entrance into Apple Tree Center. Turn left between the two buildings on the left. Then, proceed to Suite 17, which is the last suite on the left (in Bldg. 6099).*

## Nashville

The Oaks  
1102 Kermit Drive, Suite 101  
Nashville, TN 37217

*From I-40 East: take exit onto I-24 (Exit 213-A). Take Murfreesboro Road at the first exit (Exit 52). Stay in the right lane on the ramp, as the exit appears while you are still in the curve. On Murfreesboro, stay in the left lane. You will pass Days Inn and Super Gigante grocery on your right. Turn left onto Kermit Drive when there is a McDonalds on your right. PSI is in the first building on your left.*

*From I-40 West: take exit onto Briley Parkway, turn left onto Briley PWY. Exit onto Murfreesboro Rd. Stay in the right lane. Turn right onto Kermit Drive. PSI is in the first building on your left.*

## EXAMINATION SITE LOCATIONS FOR PRACTICAL PORTION

The Cosmetology Practical portion is administered at the examination centers listed below:

### PSI Memphis

Apple Tree Center  
6099 Mt. Moriah Extended, Suite 26  
Memphis, TN 38115

*Coming North from Mississippi on Interstate Hwy 55, take Interstate Hwy 240 East. Proceed 8.5 miles to Mt. Moriah Rd. Exit. Go South on Mt. Moriah Road 2.2 miles. Apple Tree Center is on the right (just past the intersection with Hickory Hill and Ridgeway roads).*

*Coming West on Interstate Hwy 40 from Nashville, exit on Interstate Hwy 240 West (the ring road). Proceed approx. 6.5 miles. Pass Poplar Ave. exit and then take Mt. Moriah Road Exit. Turn left (South) on Mt. Moriah and proceed 2.2 miles to Apple Tree Center on the right.*

*Coming East on Interstate Hwy 40, exit onto Interstate Hwy 240 South. Go approx. 6 miles to the junction with Interstate Hwy 55. Then proceed another 8.5 miles on Interstate Hwy 240 East, passing Airways Blvd., Lamar Ave., Getwell and Perkins Road exits, before exiting on Mt. Moriah Road.*

*For all going South on Mt. Moriah Rd., take the second entrance into Apple Tree Center. Turn left between the two buildings on the left. Then, proceed to Suite 17, which is the last suite on the left (in Bldg. 6099).*

### PSI Nashville

Corporate Park, Bldg. B  
444 Metroplex Dr., Suite B100  
Nashville, TN 37211

*From I-40, exit onto I-24 East. From I-24 Exit #56 onto Harding Place (if exiting from I-24 East, turn left onto Harding, if existing from I-24 West, turn right onto Harding). Turn left at the first traffic light (Metroplex Drive). Turn right into Corporate Park. Go to the last building in the left. A sign in front shows "444 Metroplex". Go to the back of the building to the first floor. Enter through double doors - Ste 100.*

### PSI Knoxville

9050 Executive Park Dr., Suite 206B  
Knoxville, TN 37923

*Traveling I-40/I-75 West Bound, take exit #378 (Cedar Bluff Rd.) Then take exit #378B (Executive Park Dr.). At the red light turn right onto Executive Park Dr. Turn right into 9050 on the right (Financial Plaza).*

*Traveling I-40/I-75 East Bound, take exit # 378 (Cedar Bluff Rd.) At the end of the ramp, at the red light, turn left onto Cedar Bluff Rd. At the 2nd light turn right onto Executive Park Dr. Go past the 1st red light and turn into 9050 on the right (Financial Plaza).*

*The suite is in the back of the building.*

## REPORTING TO THE EXAMINATION SITE

On the day of the examination, you should arrive at least 15 minutes prior to your scheduled appointment time. This allows time for sign-in and identification verification and provides time for you to familiarize yourself with the examination process. *If you arrive late, you will not be admitted to the examination site and you will forfeit your examination registration fee.*

### REQUIRED IDENTIFICATION AT EXAMINATION SITE

To gain admission to the Test Center, you must present (1) form of identification. The form of identification must be government issued, current and include your name, signature, and photograph. No form of temporary identification will be accepted.

- Primary ID (photograph and signature, not expired)
  - Government-issued Driver's License
  - U.S. Dept. of State Driver's License
  - U.S. Learner's Permit (plastic card only with photo and signature)
  - National/State/Country Identification Card
  - Passport
  - Passport card

- Military ID
- Military ID for spouses and dependents
- Alien Registration Card (Green Card, Permanent Resident Visa)

Candidates must have proper identification to gain admission to the Test Center. Failure to provide appropriate identification at the time of the test is considered a missed booking. There will be no refund of test fees. **\*Military ID cannot be used for admission in an online test. If a test taker only has a military ID to utilize for admission, the test taker must test at an official PSI Testing Center location where the ID will be accepted.**

**\*Government issued temporary paper IDs are acceptable form of ID when presented with the expired ID.**

#### Additional requirements for the Practical Portion ONLY:

All identifying marks on candidates' attire and supplies such as school logos must be covered before entering the testing facility.

#### SECURITY PROCEDURES

The following examination protocols apply during any examination. PSI may pause or terminate an examination at any time. Failure to follow the examination protocol, may result in the disqualification of examination results, prohibition from taking future examinations, and may lead to legal action.

#### Prohibited Items:

- Reference materials of any kind.
- Electronic devices of any type, including but not limited to; cellular phones, cameras, computers of any type (e.g., laptops, tablets, iPads), earbuds, electronic games, electronic watches, handheld calculators, headsets, mobile devices, music players (e.g., iPods), pagers, radios, recording devices (audio or video), smart watches, televisions, etc.).
- Hats or headgear not worn for religious reasons or as religious apparel, including hats, baseball caps, or visors.
- Bulky or loose clothing or coats including but not limited to; open sweaters, cardigans, shawls, scarves, vests, jackets and coats.
  - In the event you are asked to remove bulky or loose outerwear, appropriate attire, such as a shirt or blouse should be worn underneath.
- Other personal items, including but not limited to; backpacks, briefcases, chewing gum, drinks, food, good luck items, notebooks, paper or other materials on which to write, pens, pencils or other writing devices, purses, reading material, smoking or chewing products, wallets, etc.

#### Prohibited Behavior:

- Giving or receiving assistance on an examination.
- Copying or communicating examination content.
- Using outside references or resources during an exam, examples:
  - Browsing other local resources.
  - Browsing the internet.
  - Attempting to use a computer or computer program not provided or approved by PSI.
  - Attempting to use a telephone or mobile device.
  - Using notepad on the computer.
  - Using an application on the computer not provided by PSI.
- Engaging in disruptive behavior during check-in or during an exam, examples:

- Acting in an inappropriate manner.
- Using abusive language.
- Speaking aloud.
- Causing noise unrelated to keyboard typing.
- Engaging in prohibited behavior during check-in or during an exam, examples:
  - Reading questions out loud.
  - Leaving the room without proctor approval.
  - Using instant messaging, or other electronic communication.
  - Capturing a picture or video of exam items.
  - Attempting to use telephone or mobile device.
  - Obstructing the proctor's view (camera or in person).
  - Having inappropriate materials on desktop (explicit).
  - Changing spaces during the exam without proctor approval.
  - Not focusing eyes on the screen.

During the check in process, all candidates will be asked if they possess any prohibited items. Candidates may also be asked to empty their pockets and turn them out for the proctor to ensure they are empty. The proctor may also ask candidates to lift up the ends of their sleeves and the bottoms of their pant legs to ensure that notes or recording devices are not being hidden there.

Proctors will also carefully inspect eyeglass frames, tie tacks, or any other apparel that could be used to harbor a recording device. Proctors will ask to inspect any such items in candidates' pockets.

No prohibited items are allowed within the candidate's reach or line of sight. If prohibited items are found during check-in, candidates shall put them in the provided secure storage or return these items to their vehicle for test center exams. PSI will not be responsible for the security of any personal belongings or prohibited items.

- Any candidate seen giving or receiving assistance on an examination, found with prohibited items, or displaying prohibited behavior or violating any security regulations will have his or her examination terminated, and be asked to surrender all examination materials. All such instances will be reported to the examination sponsor.

Under no circumstances are you allowed to take a screenshot or photo of the exam or the exam results at any time during or after the session.

Additional protocols for testing at a testing center, include but not limited to:

- Person(s) accompanying an examination candidate may not wait in the examination center, inside the building or on the building's property. This applies to guests of any nature, including drivers, children, friends, family, colleagues, or instructors.
- Once candidates have been seated and the examination begins, they may leave the examination room only to use the restroom, and only after obtaining permission from the proctor. Candidates will not receive extra time to complete the examination.

Additional protocols for remote online proctored exams, include but not limited to:



- Temporarily moving out of the camera's line of sight.
- Candidates are not allowed to have scratch paper.
- Adequate lighting for the proctor to see candidate's activity.
- Internet service must be sufficient to administer the exam.
- Web camera must be placed for ideal viewing by the proctor.
- Candidate may not change computers during the exam.
- Candidate may not change spaces during the exam.
- Candidate must follow proctor instructions, which may include, but are not limited to:
  - Keeping hands on the desktop.
  - Keeping eyes on the computer screen.
  - Not fidgeting during the exam.
  - Keeping hands away from face.
- Please do your best to avoid covering your mouth for the whole duration of exam. Be aware that talking/whispering/mouthing is not allowed during exam.
- Breaks are NOT allowed during remote online proctored examinations. If you believe you cannot complete your examination without a break, please do not register for remote online proctored examinations.

### **EXPERIMENTAL QUESTIONS**

In addition to the number of examination questions specified in the "Examination Content Outlines", a small number (5) of "experimental" questions may be administered to candidates during the examinations. These questions will not be scored. However, these questions will count against examination time. The administration of such unscored, experimental questions is an essential step in developing future licensing examinations.

## **THEORY AND LAW PORTION**

The examination will be administered via computer. You will be using a mouse and computer keyboard.

### **IDENTIFICATION SCREEN**

You will be directed to a semiprivate testing station to take the examination. When you are seated at the testing station, you will be prompted to confirm your name, identification number, and the examination for which you are registered.

### **TUTORIAL**

Before you start your examination, an introductory tutorial is provided on the computer screen. The time you spend on this tutorial, up to 15 minutes, DOES NOT count as part of your examination time. Sample questions are included following the tutorial so that you may practice answering questions and reviewing your answers.

### **TEST QUESTION SCREEN**

One question appears on the screen at a time. During the examination, minutes remaining will be displayed at the top of the screen and updated as you record your answers.

**IMPORTANT:** After you have entered your responses, you will later be able to return to any question(s) and change your response, provided the examination time has not run out.



## BARBER INSTRUCTOR THEORY PORTION

### CONTENT OUTLINE

The examination content outline has been prepared and is periodically updated by committees of professionals who are subject matter experts in barbering practice, instruction, and regulatory issues. The examination content outline identifies areas of importance to licensees in order for them to perform their duties to the public in a competent and legally responsible manner.

Use the outline as a guide for pre-examination review of reference material. The outline lists the topics that are on the examination and the number of questions for each topic. Do not schedule your examination until you are familiar with the topics on the outline.

The examination consists of 50 questions and you will have 75 minutes.

- I. **Educator-Student Relationship** (16%; 8 questions)
  - a. Learning Styles and Types of Learners
  - b. Feedback
  - c. Learning Conditions
- II. **Curriculum Development** (12%; 6 questions)
  - a. Lesson Plans
  - b. Course Content
- III. **Teaching Methods** (26%; 13 questions)
  - a. Demonstrations and Implements/Equipment Used for Instruction
  - b. Student Motivation and Maintaining Student Interest
  - c. Educational Environment
  - d. Teacher Characteristics and Teaching Styles
- IV. **Student Evaluation and Testing Methods** (16%; 8 questions)
  - a. Developing Tests
  - b. Grading Methods
- V. **Classroom Management** (10%; 5 questions)
  - a. Safety
  - b. Discipline
- VI. **Licensing** (20%; 10 questions)
  - a. Meeting Licensure Requirements/Licensed Duties
  - b. Renewal
  - c. Board Responsibilities and Disciplinary Actions
  - d. Displaying the License
  - e. Shop Manager and Barber School Manager Responsibilities
  - f. Change of Address

### REFERENCE LIST

This examination is CLOSED BOOK.

The reference materials listed below were used to prepare the questions for this examination.

*Milady's Master Educator Student Course Book, 2009. Volume One, Chapters 2, 3, 4, 5, 6, 7, 8, and 9; Volume Two Chapters 1, 2, 7, and 9. Delmar Publishing/Thomson Learning, P.O. Box 6904, Florence, KY 41022. (800) 347-7707. [www.delmarlearning.com](http://www.delmarlearning.com).*

*Milady's Master Educator, 3rd Edition, 2014, Part 1 and 2. Cengage Publishing Learning, P.O. Box 6904, Florence, KY 41022. (800) 347-7707, [www.delmarlearning.com](http://www.delmarlearning.com)*

Rules of the Tennessee Board of Barber Examiners, Chapter 0200-01: Rules of the Barber Board. March, 2018 (Revised) TN Rules of Barber Board - Ch. 0200-01

Rules of the Tennessee Board of Barber Examiners, Chapter 0200-03: Sanitary Requirements. March, 2018 (Revised) TN Rules of Barber Board - 0200-03  
Tennessee Code Annotated, Title 62 -Professions, Businesses and Trades, Chapter 3 - Barbers.  
<https://advance.lexis.com/container?config=014CJAA5ZGVhZjA3NS02MmMzLTRlZWQ0OGJjNC00YzQ1MmZlNzc2YWYKAfBvZENhdGFsb2e9zYpNUjTRalWVfyur9ud&crld=3c2fd040-a372-42ba-956a-38a1b1bb21cc&prid=eb3e88f8-8c93-4c59-8b7f-4edc609cac21>

## BARBER INSTRUCTOR LAW EXAMINATION

Individuals who are under the age of 65 and would like to activate a retired license must take the law and practical portions. Individuals with licenses that have expired for 3 years or more must take the law and practical portions for reinstatement of their licenses. With Board approval, individuals who are licensed in another state and would like to obtain a Tennessee license must also take the law and practical portions.

### CONTENT OUTLINE

The following content outline lists the topics that are on the examination and the number of questions for each topic. Do not schedule your examination until you are familiar with the topics in the outline.

The examination consists of 25 questions and you will have 40 minutes.

- I. **Meeting Licensure Requirements/Licensed Duties** (24%; 6 items)
  - a. Barber instructor requirements
  - b. Performing license-related services
  - c. Requirement for Barber Technician license
  - d. Requirement for Master Barber license
  - e. Specific requirements for licensing exams/fees
  - f. Which license require HS diploma
- II. **Renewal** (8%; 2 items)
  - a. Renewal
  - b. Reinstatement/retirement
- III. **Board Responsibilities and Disciplinary Actions** (20%; 5 items)
  - a. Determining penalties
  - b. Making false claims
  - c. Miscellaneous

- d. Reasons for revoking license
- e. Treating an individual if one has a disease

**IV. Displaying the License (4%; 1 item)**

- a. Displaying license

**V. Shop Manager and Barber School Manager Responsibilities (40%; 10 items)**

- b. Barber shop equipment
- c. Barber shop sanitation
- d. School licensing
- e. School requirements
- f. Shop and school inspections
- g. Shop chemicals
- h. Shop licensing
- i. Shop ownership change
- j. Student documents at school
- k. Students and instructors at barber school

**VI. Change of Address (4%; 1 item)**

- a. Change of Address

**REFERENCE LIST**

This examination is CLOSED BOOK.

The reference materials listed below were used to prepare the questions for this examination.

Rules of the Tennessee Board of Barber Examiners, Chapter 0200-01: Rules of the Barber Board. March, 2018 (Revised) TN Rules of Barber Board - Ch. 0200-01

Rules of the Tennessee Board of Barber Examiners, Chapter 0200-03: Sanitary Requirements. March, 2018 (Revised) TN Rules of Barber Board - 0200-03

Tennessee Code Annotated, Title 62 -Professions, Businesses and Trades, Chapter 3 - Barbers.  
<https://advance.lexis.com/container?config=014CJAA5ZGVhZjA3NS02MmMzLTRlZWQ0OGJjNC00YzQ1MmZlNzc2YWYKAFBvZENhdGFsb2e9zYpNUjTRalWVfyur9ud&crd=3c2fd040-a372-42ba-956a-38a1b1bb21cc&prid=eb3e88f8-8c93-4c59-8b7f-4edc609cac21>

**BARBER INSTRUCTOR THEORY AND LAW SCORE REPORTING**

You must score at least 70 percent to pass the examination.

Your score will be given to you immediately following completion of the examination. The following summary describes the score reporting process:

- **On screen** - your results will appear immediately on the computer screen. This will happen automatically at the end of the time allowed for the examination; if you are using review features, you will be able to obtain your score immediately when you indicate that you have finished and would like to see your results.
  - If you **pass**, you will immediately receive a successful notification.
  - If you **do not pass**, you will immediately receive an unsuccessful notification on the screen along with a diagnostic report indicating your strengths and weaknesses. Registration forms for submittal to PSI to retake the examination will be available at the examination site.

- **On paper** - an official score report will be printed at the examination site.

**DUPLICATE SCORE REPORT/LICENSE APPLICATION**

You may request a duplicate score report and/or a license application after your examination by emailing [scorereport@psionline.com](mailto:scorereport@psionline.com) or by calling (855) 340-3710.

**BARBER INSTRUCTOR PRACTICAL EXAMINATION**

For practical examination questions or concerns, please call PSI Customer Service at (855) 340-3710.

Read the following instructions carefully so that you will be properly prepared for the examination.

- **Test takers will need to reach out to a PSI Customer Service Representative at 855-340-3710 to request a topic for their Instructor test. The topic will be randomly selected from one of the following options:**
  - 1) Entry Level Virgin Haircoloring, 2) Entry Level Retouch Haircoloring, 3) Entry Level Haircutting, 4) Entry Level Permanent Waving with Standard Rolling, or 5) Mock Shaving.
- **Candidate MUST combine lecture and demonstration. The combined lecture and demonstration must last for at least 30 minutes, not to exceed 1 hour. Candidates will fail the examination if their lecture and demonstration combined do not last at least 30 minutes.**
- During the Practical examination, you must follow all appropriate rules for patron protection that will ensure the health, safety, and welfare of the public.
- Candidates are **NOT** allowed to use personal timers during the examination.
- Candidates **MUST** use mock products and mock chemicals for the following procedures:
  - Virgin haircoloring
  - Retouch haircoloring
  - Basic permanent waving with standard rolling
- The lesson plans, handout(s), and sample exam must NOT be copied directly from a textbook or other reference source. Otherwise, a failing grade may be assigned for the scored elements associated with that section of the examination.
- Please label each assignment you submit.

### **KITS/SUPPLIES AND EQUIPMENT**

You are responsible for bringing your own supplies below. Please label each assignment you submit (e.g., "Handout," or "Sample Exam")

- 1) Lesson plan for lecture and demonstration (combined)  
(1 copy to examiner, 1 copy for candidate)
- 2) Handout for lecture (1 copy for examiner, 1 copy for candidate)
- 3) Sample exam of five questions with at least 2 different question types and correct answers indicated (1 copy for examiner, 1 copy for candidate)
- 4) Tools and supplies needed for demonstration
- 5) Blood spill kit (including: latex gloves, bandages, two labeled baggies for hazardous waste, antiseptic, cotton, styptic powder)

### **ITEMS SUPPLIED BY TESTING VENDOR**

- Table with ledge for attaching mannequin stand and placing materials
- Chair for rater
- Water facility
- Covered trash can
- Wall clock
- Mannequin Stand

## **BARBER INSTRUCTOR PRACTICAL PORTION RATING CRITERIA**

The following information will be used by examiners to grade your performance during the practical portion:

**Note: The lecture/demonstration topic will be assigned randomly from one of the following: 1) Virgin Haircoloring, 2) Retouch Haircoloring, 3) Haircutting, 4) Basic permanent waving with standard rolling, or 5) Shaving.**

- ☐ Turn in 1 copy of lesson plan (for lecture/demonstration) (at the beginning of the examination)
- ☐ Turn in 1 copy of handout for lecture (at the beginning of the examination)
- ☐ Turn in 1 copy of sample exam with five questions (including at least 2 different question types) with correct answers indicated (at the beginning of the examination)
- ☐ Pre-Exam Set Up and Disinfection (10 minutes to set-up what is needed for lecture and demonstration)
- ☐ Lecture and Demonstration (at least 30 minutes combined, not to exceed 1 hour)
- ☐ Candidates **MUST** bring all supplies for their lesson plan and demonstration with them
- ☐ **CANDIDATES ARE EXPECTED TO CREATE THEIR OWN LESSON PLANS**

### **LESSON PLAN FOR LECTURE AND DEMONSTRATION (Handed in at the beginning of the examination)**

1 point each:

- 1) Includes objectives that are clear and reflect the important aspects of the lesson
- 2) Includes objectives that reflect safety, sanitation, and penalties set by state law
- 3) Allocates an appropriate amount of time for each topic
- 4) Includes instructional aids and materials
- 5) Includes all reference materials
- 6) Includes oral presentation notes
- 7) Includes demonstration presentation notes
- 8) Includes relevant key questions to ask students about verbal presentation
- 9) Includes relevant key questions to ask students about demonstration
- 10) Includes a concise summary covering lecture and demonstration
- 11) Includes written or reading assignments for students to complete
- 12) Includes practical/hands-on assignments for students to complete

### **HANDOUT FOR LECTURE (Handed in at the beginning of the examination)**

1 point each:

- 1) Includes content that reflects the lesson objectives
- 2) Includes content that increases student attention and interest
- 3) Includes content that increases student comprehension
- 4) Includes content that presents ideas clearly

### **SAMPLE EXAM (Handed in at the beginning of the examination)**

1 point each:

- 1) Includes content that reflects the lesson objectives
- 2) Weights content appropriately
- 3) Indicates correct answers to the questions
- 4) Contains at least two different question types
- 5) Includes at least five questions

**PRE-EXAM SET UP AND DISINFECTION**  
(10 minutes)

1 point each:

- 1) Implements and supplies are clean, and bags are labeled as pre-sanitized in English ONLY
- 2) Disinfects work surfaces with approved EPA-registered disinfectant
- 3) Ensures all containers remain closed when not in use
- 4) Kit must remain closed
- 5) Removes products from containers without contamination
- 6) Disposes of waste material using a trash bag

**LECTURE AND DEMONSTRATION**  
(At least 30 minutes combined, not to exceed 1 hour)

2 points each:

- 1) Uses effective opening lines to introduce topics
- 2) Presents accurate description of procedures
- 3) Demonstrates procedure according to description
- 4) Demonstrates use of implements and equipment safely and effectively
- 5) Presents ideas clearly and concisely
- 6) Refers to notes but does not read directly
- 7) Explains key ideas and concepts effectively, while maintaining eye contact with all students
- 8) Makes use of handout
- 9) Selects key ideas and concepts consistent with skills and knowledge of students
- 10) Demonstrates topics and skills appropriate for students
- 11) Creates positive motivational circumstances for student learning and provides opportunities for participation
- 12) Emphasizes key concepts of sanitation and disinfection
- 13) Summarizes key ideas and concepts effectively

**Time for complete practical: 30 minutes to 1 hour**

**SCORING PROCEDURE\*\***

The passing score for the entire practical portion is 70%.

- Based on the number of tasks for each practical component, the following are the weights:

<b>Practical Component</b>	<b>Weight</b>
Lesson Plan for Lecture/Demonstration	22%
Handout for Lecture	8%
Sample Exam	9%
Pre-exam Set Up and Disinfection	13%
Lecture/Demonstration	48%
<b>Total</b>	<b>100%</b>

\*\*Percentage may not total 100 percent due to rounding.

# **TENNESSEE BARBER**

## **EXPOSURE INCIDENT (BLOOD SPILL) PROCEDURES**

### **CANDIDATE SUSTAINS EXPOSURE INCIDENT:**

1. Candidate **MUST** immediately **stop** the service.
2. Stop the bleeding by applying pressure to the area with a clean absorbent material (Cotton ball or piece of gauze)
3. Bring your Exposure Incident (Blood Spill) Kit to the Exposure Incident (Blood Spill) procedure area/workstation.
4. When the bleeding has stopped, clean the injured area with an antiseptic wipe
5. Bandage the cut with an adhesive bandage to completely cover cut
6. Cover bandaged cut with finger cot / glove
7. Using disinfectant clean Exposure Incident (Blood Spill) procedure area/workstation
8. Double bag soiled materials such as wipes or cotton balls and any contaminated items in a bag labeled as Biohazard
9. Sanitize hands
10. Return to workstation

### **MANIKIN SUSTAINS EXPOSURE INCIDENT:**

1. Candidate **MUST** immediately stop the service
2. Wearing gloves, stop the bleeding by applying pressure to the area with a clean absorbent material (Cotton ball or piece of gauze)
3. When the bleeding has stopped, clean the injured area with an antiseptic wipe
4. Bandage the cut with an adhesive bandage to completely cover cut
5. Double bag soiled materials such as gloves, wipes or cotton balls and any contaminated items in a bag labeled as Biohazard
6. Sanitize hands
7. Continue service